Quotation QUOT-20-0099

12 October, 2020
OppID: I201012-00250

Wangting

Songshan Lake Materials Laboratory

Building A1, City of University Innovation Guangdong Province

Dongguan, P.R. China,

0086-18928206929

laser_zhangliyuan@opt.cn

Dear Wangting,

We are pleased to provide you pricing information for requested products. Please feel free to contact us for more information.

Our General Terms and Conditions for delivery of Equipment and Services (edition: July 2019) shall apply exclusively. These General Terms and Conditions for delivery of Equipment and Services are attached to this quotation. They will also be sent to you upon your request.

Aivaras Urniežius

Key Account Manager

Phone: +370 5 2472232

E-mail: aivaras.urniezius@lightcon.com

About LIGHT CONVERSION

WHO WE ARE

Founded in 1994, LIGHT CONVERSION is a large company with 300 employees that focuses only on developing and manufacturing various femtosecond laser solutions.

With more than 4000 systems installed worldwide, LIGHT CONVERSION has established itself as an innovative and reliable producer of ultrafast products with remarkable stability, reliability and flexibility.

While doing business worldwide through an extensive network of distributors, we also provide OEM devices for other major laser manufacturing companies.

WHAT WE DO

Focus on femtoseconds

Industrial grade design and a broad variety of femtosecond laser products, including not only femtosecond lasers, but also optical parametric amplifiers, ultrafast spectrometers, custom OPCPA solutions and various options open the doors to a huge variety of applications in both industrial and scientific markets.

Science

- Ultrafast spectroscopy
- Multiphoton microscopy
- High energy physics
- Attoscience

Industry

- Display
- Automotive
- LED
- Medical device
- Mass spectroscopy

QUALITY AND SERVICE

LIGHT CONVERSION lasers and subsystems are produced using the latest machine tools in accordance with the relevant regulations and EU guidelines:

- 2006/42/EC Machinery Directive
- 2014/30/EU EMC directive
- 2014/35/EU Low Voltage Directive
- The laser systems are classified according to EN (IEC) 60825-1: 2014.

LIGHT CONVERSION meets quality management standard DIN EN ISO 9001: 2015 that is constantly monitored and confirmed by TÜV CERT Thüringen GmbH.

Before delivery, each system is subjected to an extensive test run, the numerous test certificates are enclosed with each delivery.

Spare parts are available for at least 10 years according to the relevant recommendations of various associations and can be delivered worldwide in a short time.

AUTHORIZED SERVICE CENTERS WORLDWIDE

Qualified technicians from LIGHT CONVERSION are available worldwide for installation, training, preventive maintenance, repair and advice. One of the most important principles is building a mutually profitable relationship with our customers, ensuring their long-term success, through the understanding of their needs and the needs of their customers as well.

- LIGHT CONVERSION headquarters, Lithuania, Vilnius
- LIGHT CONVERSION USA, Bozeman
- PLLC LIGHT CONVERSION China, Shenzhen
- LIGHT CONVERSION Korea, Daejeon
- Phototechnica, Japan, Minamiurawa

PRODUCTS

1 Femtosecond laser Pharos 20W 200µJ 600kHz with BiBurst

Laser output power	20 W
Pulse duration (assuming Gaussian pulse shape)	< 290 fs
Pulse duration adjustment range	290 fs – 10 ps
Pulse energy	200 µJ
Repetition rate adjustment range	1 – 600 kHz
Fundamental wavelength	1030 ± 10 nm
Pulse selection	Single-shot, Pulse-on-Demand, any base repetition rate division
Output power stability	RMS deviation < 0.5 % over 100 hours
Output pulse-to-pulse energy stability	RMS deviation < 0.5 % over 24 hours
Output beam quality	TEM00; M2 < 1.2
Pre-pulse contrast	< 1 : 1000
Post-pulse contrast	< 1 : 200
Output beam polarization	Linear, horizontal
Beam pointing stability	< 20 µrad/°C
Oscillator output type	Without oscillator output
Harmonics generator	n/a
Optical parametric amplifier	n/a
BiBurst mode	Yes
Chiller type	W-W or W-A
Laser head dimensions	670 (L) × 360 (W) × 212 (H) mm
Operating temperature	15 – 30 °C (59 – 86 °F)
Relative humidity	< 80 % (non-condensing)

Prices

#	Item	Quantity	Unit Price EUR	Price EUR
1	PH1-20-0200-06-50-B Femtosecond laser Pharos 20W 200µJ 600kHz with BiBurst	1	123700,00	123700,00
		Sub Total		123700,00
		Shipping		1 000,00
		Total		124700,00

Payment terms:

30% by T/T in advance after PO, 40% by T/T at first month after shipment, 30% by T/T at third month upon after shipment

Shipping terms:

CIP Dongguan

Lead time:

8-10 weeks ARO

Validity of the quotation:

60 days

Standard warranty terms:

15 months after delivery or 12 months after installation, whichever first

Installation:

Installation not included

General Terms and Conditions

1. SCOPE OF APPLICATION

1.1. The following General Terms and Conditions of equipment delivery and services (hereinafter - Terms and Conditions) apply to all sales and deliveries of equipment (hereinafter - Goods), and services (hereinafter - Services) by LIGHT CONVERSION, UAB and its affiliates (hereinafter - LC) to the Purchaser (hereinafter - the Purchaser). Hereinafter LC and the Purchaser together are referred to as the Parties and each of them separately - to as the Party.

1.2. Unless LC has expressly accepted additional or different terms in writing, LC rejects any terms or conditions of a Purchaser that are in addition to or in conflict with these Terms and Conditions and Purchase Documents. Any such additional or conflicting terms shall be considered as null and void.

1.3. These Terms and Conditions apply to all purchase orders, LC proposals and order confirmations, quotations, schedules (hereinafter - Purchase Documents) even if they are not explicitly referenced, unless Parties agree otherwise in writing.

2. LIMITED LIABILITY

2.1. LC's liability under the Terms and Conditions and Purchase Documents shall be limited to the value of the Goods (which is/are purchased) and only due to the LC's fault actions which needs to be proved by the Purchaser. LC shall never be liable for trading loss, consequential loss or any other indirect loss. LC shall in no case be liable for the Purchaser's losses resulting through no fault on LC side.

2.2. Except in case of willful misconduct or gross negligence, LC shall never be liable for direct or indirect loss including loss of use, revenue, savings, profit, interest, goodwill or opportunity, costs of capital, costs of replacement or substitute use or performance, loss of data, any claims arising from Purchaser's third party contracts, or for any type of indirect, special, liquidated, punitive, exemplary, collateral, incidental or consequential damages, or for any other loss or cost of a similar type and trading loss which results from the infringement of any intellectual or industrial property right, license or any other right of third parties.

2.3. If LC is held liable by a third party for a loss for which LC is not liable under these General Terms and Conditions and Purchase Documents or otherwise, then the Purchaser shall indemnify the Company against any such loss, damage, interest and/or other cost whatsoever incurred by LC with regard thereto.

3. CANCELLATION OF ORDERS AND DELAYED PAYMENTS

3.1. If any of the Purchase Documents (orders of Goods or Services) are cancelled for a reason for which the Purchaser is responsible, the Purchaser shall pay the penalty in the amount of 25 % of the net value of such cancelled order as compensation, notwithstanding the possible assertion of claims for higher actual damages.

3.2. In case the Purchaser fails to pay for the Goods and Services according to the terms of payment which is specified in Purchase Documents, the Purchaser shall pay interest for late payment, at the statutory annual rate applicable in the Republic of Lithuania which is 8% as indicated in the Law on the Prevention of Late Payment in Commercial Transactions of the Republic of Lithuania.

4. FORCE MAJEURE

4.1. A Party shall not be considered liable for default on the entire Terms and Conditions or Purchase Documents or a part thereof, in the case the Party proves that such default is the result of force majeure circumstances which where beyond the Parties' control, and could not be reasonably anticipated, avoided or eliminated by any means. Force majeure circumstances shall be the circumstances specified in Art. 6.212 of the Civil Code of the Republic of Lithuania.

4.2. A Party that in view of force majeure circumstances is not able to fulfil its obligations according to the Terms and Conditions and Purchase Documents shall as soon as possible, and in any case no later than within 10 (ten) working days notify the other Party in writing thereof, submitting supporting evidence. In that case the term for fulfilling the obligations shall be delayed until the end of the force majeure circumstances.

5. CONFIDENTIAL INFORMATION

5.1. All the information provided by LC to the Purchaser for the purpose of performance under these Terms and Conditions and Purchase Documents (except for publicly available information) shall be considered as confidential information including the information specified in the Paragraph 6 (Intellectual Property rights).

5.2. The Purchaser shall keep the confidential information provided by LC in secret (shall not disclose such information or transfer it to any third party).

5.3. LC and the Purchaser shall not disclose such information or make any publications or press releases pertinent to the Terms and Conditions and Purchase Documents without prior consent given thereto by the other Party.

5.4. If the Purchaser fails to comply with these obligations regarding confidential information the Purchaser shall indemnify LC against any loss, damage, interest and/or other cost whatsoever incurred by LC with regard thereto.

6. INTELECTUAL PROPERTY RIGHTS

6.1. No Intellectual Property (such as valuable research, designs, plans, specification sheets, manuals, drawings, trademarks, service marks, trade names, topography rights, design rights and rights in databases, domain names, rights in know-how, trade secrets and all applications or pending applications in each case whether or not registerable in any country and all rights and forms of protection of a similar nature or having equivalent or similar effect in the world) rights are transferred to the Purchaser under these Terms and Conditions or Purchase Documents, unless the Parties explicitly agree otherwise in writing.

6.2. The computer software and all equipment necessary for the operation of the Goods is confidential information belonging to LC or third parties to whom LC is contractually bound. Such data shall not be copied, reproduced or disclosed to others, in whole or in part, without the prior written permission of LC. If the Purchaser fails to comply with these obligations regarding intellectual property rights of LC the Purchaser shall be obliged to indemnify against any loss, damage, interest and/or other cost whatsoever incurred by LC with regard thereto.

7. EXPORT / IMPORT COMPLIANCE

7.1. LC is required to comply with applicable export / import laws and regulations relating to the sale, export, import, transfer, assignment, disposal and use of the Goods, including any export / import license requirements. Purchaser ensures that Goods shall not at any time directly or indirectly be used, exported, imported, sold, transferred, assigned or otherwise disposed of in a manner which shall result in non-compliance with any export / import laws and regulations. If the Purchaser fails to comply with these obligations, the Purchaser shall be obliged to indemnify LC against any loss, damage, interest and/or other cost whatsoever incurred by LC with regard thereto.

8. APPLICABLE LAW, PLACE OF JURISDICTION

8.1. These Terms and Conditions and Purchase Documents, their conclusion, performance, validity, termination and any relations of the Parties in regard to the Terms and Conditions and Purchase Documents shall be governed by the laws of the Republic of Lithuania.

8.2. All disputes and disagreements which may arise in relation to the Terms and Conditions and/or Purchase Documents shall be resolved by the Parties through mutual negotiations. Should the negotiations fail, the dispute shall be finally resolved by the competent court of the Republic of Lithuania (the venue of litigation shall be Vilnius).

9. PERSONAL DATA PROTECTION

9.1. LC may obtain personal data from the Purchaser and/or its employees, agents, such as their contact information and details of professional experience and activities. In this regard:

9.1.1. LC, in its capacity as data controller, shall comply with its obligations arising from applicable law, especially Regulation (EU) 2016/679 - General Data Protection Regulation ("GDPR");

9.1.2. LC shall process personal data for the purposes of discharge its obligations under the Purchase Documents and/or these Terms and Conditions as well as any other agreements concluded with the Purchaser, planning, administering and managing the business activities of LC, fulfilment of the requirements of legal acts applicable to LC and maintenance of relationships with the Purchaser;

9.1.3. LC shall process the personal data on the following legal grounds: (i) where such an obligation exists in the legal acts applicable to LC; (ii) due to the legitimate interest of LC to properly fulfill its obligations arising out of the Terms and Conditions.

9.1.4. The personal data shall be retained by LC only as long as necessary for the purposes for which the personal data was collected and processed;

9.1.5. LC may provide the personal data to the following recipients: LC's affiliates, subsidiaries and other companies directly related to LC, providers of data center and cloud computing services, software providers and entities providing software support, any third party suppliers selected by LC for the delivery of Goods, as well as competent state authorities.

9.1.6. Each individual whose personal data is processed by LC shall have the right to access, to object to processing of personal data, to demand deletion of personal data or restriction of its processing, to rectify his/her personal data in the event of inaccuracies, to submit a complaint to the competent supervisory authority. These rights can be exercised through contacting LC via email: sales@lightcon.com.

9.1.7. The Purchaser shall inform all natural persons, whose personal data it transfers to LC, before transferring their data, about the transfer of their personal data to LC for the purposes described in these Terms and Conditions, to provide them the information specified in these Terms and Conditions regarding data processing by LC and to inform that they can find more information on the processing of their personal data in LC's Privacy Notice (http://lightcon.com/privacy-statement.html).

10. MISCELLANEOUS

10.1. The usage of Goods and Services by the Purchaser and its end users enables LC via the software installed on Goods or via the software installed on the user's computer to collect certain technical information, such as: date and time of the use, location of the Goods, network information, actions performed and other similar technical information. This technical information is not intended for and does not allow LC to identify any particular individuals who may be using the Goods and Services, it only provides LC with technical information which allows the development and improvement of LC products and services.

10.2. During the provision of technical support services to the Purchaser, LC may need to gather certain technical information related to the use of Goods in order to accurately and in a timely manner determine the cause of any possible errors, bugs or malfunctions within the Goods and Services. Such information includes access to and copy of technical logs of the Goods, which may reveal date and time of use, actions performed and other similar information. The collection of this information is not intended for and does not allow LC to identify any particular individuals.

10.3. If any term of the Terms and Conditions and Purchase Documents are declared invalid, illegal or incapable of being enforced, all other terms of the Terms and Conditions and Purchase Documents shall, nevertheless, remain in force.

By ordering Goods or Services from LC, accepting the proposal of LC or executing the Purchase Document, the Purchaser confirms that has read and understood these Terms and Conditions, accepts them and is bound by them.

深圳市联鑫旺科技有限公司

QUOTATION 报价单

CUSTOMER NAME		**COMPANY**	
客户名称	松山湖材料实验室	公司名称	深圳市联鑫旺科技有限公司
ATTN. 联系人	王小姐	报价人	林生
PHONE NUMBER 电话	18928206929	**PHONE NUMBER** 电话	13537525636
QUOTATION NUMBER		**QUOTATION DATE**	
报价单号	20201010056	报价日期	10-Oct-20
CUSTOMER NO.		**PRINT DATE**	
客户编号	202010022	打印日期	10-Oet 20
PAYMENT TERMS	100% before delivery.	**CURRENCY**	RMB
付款条件	款到发货	货币种类	人民币
DELIVERY METHOD	Land Freight	**FREIGHT TERMS**	
运输方式	陆运	运输条款	保价

LINE	产品名称	单价（RMB）	数量	交期	备注
序号	Product	Price（RMB）	Unit	Leading time	REMARKS
1	LC, PH1-20W, 200kHz,200uJ+2H(optimize at 20W, 200kHz)	¥1,210,000.00	1	12weeks	含税，含运费

WE ARE PLEASED TO SUBMIT A QUOTATION FOR THE FOLLOWING ITEMS.

UNLESS OTHERWISE STATED THE QUOTATION IS VALID FOR 30 DAYS AFTER THE ISSUE DATE

NOTES: 备注：

1. 此报价单有效期为报价日期后15天。

LIGHT CONVERSION 中国

Quotation 报价单 LCC20-Q1010

2020-10-10

松山湖材料实验室 (Songshan Lake Materials Laboratory)

广东省东莞市创新城 A1
laser_zhangliyuan@opt.cn

Dear Seagull,

Please find below the performance data and pricing information for

Femtosecond laser PHAROS with harmonic generator

1 **Femtosecond laser PHAROS 20W 200µJ 200kHz**

Laser output power	20 W
Pulse energy	200 µJ
Repetition rate tunable in range	1 – 200 kHz
Pulse duration	<290 fs
Pulse duration tunability	290 fs – 10 ps
Fundamental wavelength	1028 ± 5 nm
Power stability	<0.5% rms over 100 h
Output pulse-to-pulse stability	<0.5% rms
Output beam polarization	Linear, Vertical
Temporal pulse contrast	<1:1000 (pre pulse); <1:200 (post pulse)
Chiller type	W-A
Output beam quality	TEM00, M2<1.2 (on both axis)
Beam pointing stability	< 20 µrad/°C

2 **PHAROS automated Harmonics Generator 2H**

Output wavelength (automated selection)	1028 nm, 514 nm
Conversion efficiency	>50% (2H)
Beam quality (M2)	<1.3

Prices 价格

#	Item	Quantity 数量	Unit Price 单价 RMB	Price 价格 RMB
1	PH1-20-0200-06-10 Femtosecond laser PHAROS 20W 200µJ 200kHz	1	1 085 000	1 085 000
2	PHM01-2H PHAROS automated Harmonics Generator 2H	1	67 000	67 000
3	Installation	1	0	0
			Total 总价	**1 152 000**

Warranty: 13 months after delivery or 12 months after installation, whichever first
保修：交货后 13 个月或安装后 12 个月，以先到者为准

Shipping and installation: Free shipping, installation
运输和安装：含运输和安装

Terms of payment: Prepayment 100%.
付款条件：100%预付款

来特激光(深圳)有限公司
(LIGHT CONVERSION CHINA)
深圳市南山区西丽街道曙光社区中山园路 1001 号 TCL 科学园区 F1 栋 702-1

电话: +86-755-2691 2316
邮箱:
mindaugas@cn.lightcon.com

统一社会信用代码/纳税人识别号:
91440300341500206R

中国银行股份有限公司深圳南油支行
账号: 753667102191

Validity of quotation: 30 days
报价有效期：30 天

Our General Terms and Conditions for delivery of Equipment and Services (edition: July 2019) shall apply exclusively. These General Terms and Conditions for delivery of Equipment and Services are attached to this quotation. They will also be sent to you upon your request.
我们的设备和服务交付的一般条款和条件（版本：2019 年 7 月）仅适用。 这些关于设备和服务交付的一般条款和条件附在此报价之后。 他们还将根据您的要求发送给您。

Mindaugas Gecevičius：

General Manager

Phone: +86-158 7551 0400

e-mail: mindaugas@cn.lightcon.com

来特激光(深圳)有限公司
(LIGHT CONVERSION CHINA)
深圳市南山区西丽街道曙光社区中山园路 1001 号 TCL 科学园区 F1 栋 702-1

电话: +86-755-2691 2316
邮箱:
mindaugas@cn.lightcon.com

统一社会信用代码/纳税人识别号:
91440300341500206R

中国银行股份有限公司深圳南油支行
账号: 753667102191